





Welcome

Everyone at **The Quintin Group** would like to take this opportunity to thank you for reviewing our brochure, which is a reflection of one of the top real estate teams in the country, and the top team in South Jersey. We look forward to working with you and introducing you to the best real estate experience you've ever had. When you work with **The Quintin Group**, you will immediately recognize a gold standard in customer service, the highest level of attention, and decades of experience that enable us to "Put the Real in Real Estate" for each and every one of our clients - *especially you*.

The Quintin Group

The Quintin Group sits alone as the premiere real estate team at the Jersey shore, and one of the top Teams in the country. Each member of the team is about connecting with who *you* are and what your goals and dreams are, whether buying, selling, or investing in a home. Whatever your goals, we understand the importance of carefully listening to everything on your mind. It is your words and your goals for a home that we take to heart. It is your vision that resonates in our minds when we are offering our advice, making recommendations, and working with you throughout one of the most exciting experiences you'll ever have.

Our team is made up of professionally licensed individuals, including a Listing Coordinator, Closing Coordinator, Team Assistant, Buyer Specialist, Bank Foreclosure Specialist and **Jeff Quintin** (Team Leader), all here to ensure equal attention and care is put into each stage of the selling or buying of your home.

The Quintin Group is more than a name. It is a reflection of the highest level of attention, care, performance, and results. We look forward to introducing you to the best in customer service and consultation throughout the course of our relationship.



Jeff Quintin

Jeff Quintin is one of the most successful real estate agents in the United States, consistently selling over 250+ homes per year, equivalent to over \$150+ million in sales. He has reached this pinnacle in his career because he is 100% dedicated to each and every customer having a positive experience - regardless of the size of the buy or sell range. He is constantly working with his team to improve on their knowledge of the market, responsiveness, professionalism, and overall efficiency. Jeff is most concerned with what *your* vision of success for your home is, whether buying or selling. He is eager to hear your ideas about your dream home at the Shore and what you love about the beach, bay, or boardwalk. As the leader of **The Quintin Group**, he embodies the spirit of commitment to your goals through hard work and passion. Jeff understands that when it comes to your home, he is holding one of your most important investments in his capable hands. When you meet Jeff, you feel at ease right away because you can sense how much he cares about you, the customer. Jeff's passion for his customers has only grown over the years as he continues to set the standard for real estate agents nationwide.

Selling A Home

The Quintin Group Way:

The Quintin Group understands that selling your home is a one-time opportunity to reap the rewards of your most important investment. To that end, we always provide “the best” in consultation, process, and dedication to your goals. Above all, **The Quintin Group** takes the time and attention to ensure that your house is handled the right way every time. This includes pricing your home competitively to open the market vs. narrowing the market, developing and advising the top 50 agents in the marketplace of the features of your home, and advising you on making your property more “saleable.” This also includes talking with 120 people per day - from buyer leads, past clients and their referrals - who are looking for potential buyers for your home, pre-qualifying leads, and keeping in close contact with salespeople to gauge reactions to showings. We assist you in arranging any necessary interim financing, represent you on all offer presentations to ensure you are getting the best possible price and terms, and handle all the follow up upon a contract being accepted, including mortgage, title, and closing procedures. **The Quintin Group** is experienced in all market trends and knows how to get results: *we sell a home 3 times faster than the average agent, resulting in our clients making 3%-4% more on their property.* Although, the truth is our favorite moment is delivering the check to each client at closing and seeing the result of our work, and their investment, in their eyes.



Buying A Home

The Quintin Group Way:

When you come to any member of **The Quintin Group** to buy a home, you will notice a few things immediately. We are all extremely good listeners, and we make sure we ask a lot of questions get every detail about what big things and little things make up your dream home, what your favorite locations are, and what your investment range is. This helps us learn even more about you, your family, what you love about the Shore, what your goals are, and how we can make this the best experience you've ever had. Finally, you'll notice how much each one of us loves what we do. You can see it in how each one of us acts, talks, and works. **The Quintin Group** is with you through every aspect of this process and acts as your expert guide in your quest for the perfect home. Finally, this Super Team will be a "Super Source" that will always be honest with you on what is the best decision for you to make, given your vision. We have taken thousands of individuals like you through this process, and are always there with you as we take each step towards the ultimate goal together.

Testimonials

"As a property owner in Ocean City, I have found Jeff and his team to have the determination to help both buyers and sellers acquire their dreams."

- *Dan and Cass Mackie*
856.784.7169

"Jeff was an absolute pleasure to work with in finding and buying a home in Ocean City. His follow up on matters large and small was outstanding!"

- *Diane and John Van Stone*
908.719.1315

"As far as I'm concerned, Jeff Quintin is the best broker I've ever dealt with, and that compliment is not restricted to summer homes."

- *Ralph J. Sorrentino*
845.348.9095

"Jeff knew what we were looking for and helped us find just the right place for my wife and me to raise our kids at the shore during the summers. He provides 100% trust and satisfaction 365 days a year."

- *James and Chris Hayden*
215.860.8838

"The efforts your team displayed were that of the highest caliber! **The Quintin Group** made the selling process enjoyable. To anyone looking for an agent, your team would be my only recommendation."

- *Colonel Dennis S. Chapman, Ph. D.*
215.579.2258

"We appreciated the clarity of purpose and professionalism with which your team handled our first real estate transaction within Ocean City. From the outset, your team met its promise to be at our complete disposal to make the real estate purchase experience as pleasant as possible."

- *Jeanne and Greg Hertrich*
908.526.6961

We at **The Quintin Group** live the below philosophies every day with every client.

- We make your experience with us the best real estate experience you've ever had, every time.
- We are unwavering in our pursuit of our clients' goals, whether buying or selling a home.
- We empathize with our clients to ensure that we are always acting in their best interest.
- We strive to make every client a "client for life."
- We will continue to set the standard for how "the best" works, acts, and thinks.
- We make honesty and integrity the cornerstone of our relationship.
- Your 100% satisfaction is always our goal throughout our relationship.

Our mission, desire, and goal is to assist all parties in accomplishing their goals and obtain a satisfied conclusion to the purchase or sale of their real estate. We make a positive difference in our client's lives and we are committed to our clients having the best real estate experience they've ever had.

Thank you for considering **The Quintin Group** as your partner. We look forward to making your dreams a reality.